## MANAGERIAL ACCOUNTING

LO 1: Understand the difference in managerial and financial accounting:

| Financial | Managerial |
| :--- | :--- |
| External Users | Internal Users |
| Quarterly/Annual Financial Statement | Internal Reports |
| General Purpose Reports | Special Purpose Reports |
| GAAP - Audited | Used for Decision Making Purposes |

## Understand Management Responsibilities and Structure

Responsibilities:
Planning: looking ahead to establish objectives that add value to the business
Directing: coordinating company's activities and human resources to operate effectively
Controlling: keeping all the activities on track to accomplish objectives
Structure:


## LO 2: MANUFACTURING COSTS

## Terms

Direct Materials
Indirect Materials
Direct Labor
Indirect Labor

Manufacturing Overhead
Product Cost
Period Cost

Manufacturing consists of activities and processes that convert raw materials into finished goods.


Raw Materials: Basic material and parts used in the manufacturing process
Work in Process: Product costs associated with partially completed units
Finished Goods: Completed units that are unsold

| PRODUCT COSTS: Manufacturing Costs | PERIOD COSTS: Nonmanufacturing Costs |
| :--- | :--- |
| Direct Materials | Selling Expenses <br> Administrative Expenses <br> Direct Labor <br> Manufacturing Overhead (all indirect costs) |

## Practice \#1

Indicate how a manager would assign the following costs to the various categories for a motorcycle company.

|  | Product Costs |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Direct Materials | Direct Labor | Manufacturing <br> Overhead | Period Cost |
| Engines |  |  |  |  |
| Labor costs <br> Factory <br> Equipment <br> Depreciation |  |  |  |  |
| Electricity to run <br> factory <br> equipment |  |  |  |  |
| Advertising |  |  |  |  |
| Salary of Plant <br> Manager |  |  |  |  |
| Shipping of <br> finished product |  |  |  |  |
| Salary of CFO |  |  |  |  |
| Lubricant for <br> tightening screws |  |  |  |  |
| Motorcycle seat |  |  |  |  |

# LO 3: FINANCIAL STATEMENTS 

## Terms

Cost of Goods Sold
Cost of Goods Manufactured
Total Manufacturing Costs

Raw Materials

Work in Process Inventory
Finished Goods Inventory

## Cost of Goods Manufactured

1) Start with the Beginning Work in Process
2) Find Direct Materials Used
3) Find Total Manufacturing Costs
4) Find Cost of Goods Manufactured

- Use this basic equation:
beginning balance + additions - deductions = ending balance


## 1) Find Beginning Work in Process

## 2) Find Direct Materials Used

Raw Materials Beginning Inventory

+ Raw Materials Purchased
= Raw Materials Available for Use
- Raw Materials Ending Inventory
= Direct Materials Used


## 3) Find Total Manufacturing Costs

Direct Materials Used (Step 2)

+ Direct Labor
+Total Manufacturing Overhead
=Total Manufacturing Costs


## 4) Find Cost of Goods Manufactured

Work in Process Beginning Inventory (Step 1)
+Total Manufacturing Costs (Step 3)
= Total Cost of Work in Process

- Work in Process Ending Inventory
= Cost of Goods Manufactured


| Cost of Goods Manufactured Schedule <br> For the Year Ended December 31, 2017 |  |  |
| :---: | :---: | :---: |
| Work in process, January 1 |  | \$ 18,400 |
| Direct materials |  |  |
| Raw materials inventory, January 1 | \$ 16,700 |  |
| Raw materials purchases | 152,500 |  |
| Total raw materials available for use | 169,200 |  |
| Less: Raw materials inventory, December 31 | 22,800 |  |
| Direct materials used | \$146,400 |  |
| Direct labor | 175,600 |  |
| Manufacturing overhead |  |  |
| Indirect labor | 14,300 |  |
| Factory repairs | 12,600 |  |
| Factory utilities | 10,100 |  |
| Factory depreciation | 9,440 |  |
| Factory insurance | 8,360 |  |
| Total manufacturing overhead | 54,800 |  |
| Total manufacturing costs |  | 376,800 |
| Total cost of work in process |  | 395,200 |
| Less: Work in process, December 31 |  | 25,200 |
| Cost of goods manufactured |  | \$370,000 |

## Cost of Goods Sold on the Income Statement

| Beginning Finished |  |
| :---: | :---: | :---: |
| Goods Inventory | Cost Goods |
| Manufactured |  |$\quad$| Ending Finished |
| :---: |
| Goods Inventory |$=\quad$| Cost of Goods |
| :---: |
| Sold |

## MANUFACTURING COMPANY

## Income Statement (partial)

## For the Year Ended December 31, 2017

Cost of goods sold

Finished goods inventory, Jan. 1
Cost of goods manufactured (see Illustration 1-9)
Cost of goods available for sale
Less: Finished goods inventory,
Dec. 31
Cost of goods sold

80,000
$\$ 90,000$ 370,000

460,000
\$ 380,000

## Inventory on the Balance Sheet

- Manufacturing companies have three inventory accounts: raw materials inventory, work-in-process inventory and finished goods inventory.
- Raw Materials inventory includes all the direct and indirect materials purchased but not yet used in the manufacturing or production process.
- Work-In-Process Inventory includes all the direct materials, direct labor and manufacturing overhead costs that have been added to the manufacturing process but for which production has not been completed.
- Finished Goods Inventory includes all manufacturing costs for products that have been completed but not sold.


| MANUFACTURING COMPANY <br> Balance Sheet <br> December 31, 2017 |  |
| :--- | ---: |
| Current assets |  |
| Cash | $\$ 180,000$ |
| Accounts receivable (net) | 210,000 |
| Inventory | $\$ 80,000$ |
| Finished goods | 25,200 |
| Work in process | 22,800 |
| Raw materials | 128,000 |
| Prepaid expenses |  |
| Total current assets |  |

## Practice \#2

T Company has provided the following data for the month of July:

|  | Beginning | Ending |
| :--- | ---: | ---: |
| Work-in-process inventory | $\$ 23,000$ | $\$ 21,000$ |
| Finished goods inventory | 26,000 | 35,000 |
|  | July Activity |  |
|  | $\$ 56,000$ |  |
| Direct materials used | 91,000 |  |
| Direct labor incurred | 61,000 |  |

Required: a) Determine total manufacturing costs, cost of goods manufactured and cost of goods sold for July.

## LO 4: TRENDS

## Terms

Value Chain
Just in Time Inventory
Total Quality Management
Theory of Constraints
Activity Based Costing

Balanced Scorecard
Sarbanes-Oxley Act
Corporate Social Responsibility
Triple Bottom Line

## Solution \#1

Indicate how a manager would assign the following costs to the various categories for a motorcycle company.

|  | Product Costs |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Direct <br> Materials | Direct <br> Labor | Manufacturing <br> Overhead | Period <br> Cost |
| Engines | X |  |  |  |
| Labor costs |  | X |  |  |
| Factory <br> Equipment <br> Depreciation |  |  | X |  |
| Electricity <br> to run <br> factory <br> equipment |  |  | X |  |
| Advertising |  |  |  | X |
| Salary of <br> Plant <br> Manager |  |  | X |  |
| Shipping of <br> finished <br> product |  |  | X |  |
| Salary of <br> CFO |  |  | X |  |
| Lubricant <br> for <br> tightening <br> screws |  |  |  |  |
| Motorcycle <br> seat | X |  |  | X |

## Solution \#2

a)

Direct materials used
Direct labor incurred
Manufacturing overhead
Total manufacturing cost
Beginning work-in-process
Total manufacturing cost
Ending work-in-process
Cost of goods manufactured
Beginning finished goods
Cost of goods manufactured
Ending finished goods
Cost of goods sold
\$56,000
91,000
61,000
\$208,000
\$23,000
208,000
21,000
\$210,000
\$26,000
210,000
35,000
\$201,000

## Practice Problems

## Practice \#2

P Company has provided the following data for the month of March:

|  | Beginning | Ending |
| :--- | ---: | ---: |
| Raw materials inventory | $\$ 25,000$ | $\$ 30,000$ |
| Work-in-process inventory | 16,000 | 18,000 |
| Finished goods inventory | 36,000 | 59,000 |
|  |  |  |
|  | March Activity |  |
| Direct materials purchases | $\$ 71,000$ |  |
| Direct labor incurred | 83,000 |  |
| Manufacturing overhead | 74,000 |  |
| Indirect materials included in overhead | 5,000 |  |

Required: Prepare a Schedule of Cost of Goods Manufactured and a Partial Income Statement Showing the Cost of Goods Sold

## Solution \#2

## Schedule of Cost of Goods Sold

Beginning finished goods inventory
Cost of goods manufactured
Goods available for sale
less: Ending finished goods inventory
Cost of goods sold
\$36,000
216,000
252,000
59,000
\$193,000

Schedule of Cost of Goods Manufactured

Beginning raw materials inventory
Direct materials purchases
Raw materials available for use
less: Ending raw materials inventory
\$25,000
71,000
96,000
30,000

| Raw materials used | 66,000 |
| :--- | ---: |
| less: indirect materials used | $\underline{5,000}$ |
| Direct materials used | 61,000 |
| Direct labor incurred | 83,000 |
| Manufacturing overhead inventory | $\underline{74,000}$ |

## Practice \#3

D Company reported the following information on its income statements for the first quarter:

|  | January | February |  |
| :--- | :---: | :---: | :---: |
| Beginning Finished goods inventory | $\$ 61,600$ | $?$ | $?$ |
| Cost of Goods Manufactured | 229,000 | $?$ | 531,400 |
| Goods Available for Sale | $?$ | 260,000 | $?$ |
| Cost of Goods Sold | $?$ | $?$ | 531,400 |
| Ending Finished goods inventory | 72,800 | 61,600 | $?$ |

Required: Determine the missing values.

## Solution \#3

Beginning Finished goods inventory
Cost of Goods Manufactured
Goods Available for Sale
Cost of Goods Sold
Ending Finished goods inventory

| January | February | $\underline{\text { March }}$ |
| ---: | ---: | ---: |
| $\$ 61,600$ | $\mathbf{7 2 , 8 0 0}$ | $\mathbf{6 1 , 6 0 0}$ |
| $\underline{\mathbf{2 2 9 , 0 0 0}}$ | $\underline{\mathbf{1 8 7 , 2 0 0}}$ | $\underline{531,400}$ |
| $\mathbf{2 9 0 , 0 0 0}$ | 260,000 | $\mathbf{5 9 3 , 0 0 0}$ |
| $\underline{\mathbf{2 1 7 , 2 0 0}}$ | $\mathbf{\underline { \mathbf { 1 9 8 } , \mathbf { 4 0 0 } }}$ | $\underline{531,400}$ |
| $\mathbf{7 2 , 8 0 0}$ | 61,600 | $\mathbf{6 1 , 6 0 0}$ |

## True / False Questions

1. Total beginning finished goods inventory + cost of goods manufactured ending finished goods inventory $=$ cost of goods sold.
True False
2. Cost of Goods Manufactured represents the total direct materials, direct labor and overhead added to work-in-process inventory.
True False
3. The schedule of cost of goods manufactured is the same as the statement of cost of goods sold.
True False

## Multiple Choice Questions

1. On the Schedule of Cost of Goods Manufactured, the final Cost of Goods Manufactured figure represents:
a) The amount of cost charged to Work in Process during the period
b) The amount of cost transferred from Finished Goods to Cost of Goods Sold during the period
c) The amount of cost placed into production during the period
d) The amount of cost of goods completed during the current year whether they were started before or during the current year

The next 2 questions refer to the following information.
A manufacturing company has a beginning finished goods inventory balance of $\$ 14,600$, cost of goods manufactured of $\$ 32,500$ and an ending finished goods inventory balance of $\$ 17,800$.
2. The cost of goods sold is:
a) $\$ 21,200$
b) $\$ 29,300$
c) $\$ 32,500$
d) $\$ 27,600$
3. The total costs transferred from work-in-process inventory to finished goods inventory is:
a) $\$ 21,200$
b) $\$ 29,300$
c) $\$ 32,500$
d) $\$ 27,600$
4. R Company had finished goods inventory $\$ 3,200$ on January 1 and $\$ 4,000$ on December 31. During the year, cost of goods sold was $\$ 14,200$. Cost of goods manufactured was:
a) $\$ 21,400$
b) $\$ 11,000$
c) $\$ 15,000$
d) $\$ 17,400$
5. J Company had the following inventory balances for the year:

|  | January 1 | December 31 |
| :--- | ---: | ---: |
| Raw Materials | $\$ 57,000$ | $\$ 60,000$ |
| Work-in-process | 68,000 | 50,000 |
| Finished goods | 79,000 | 40,000 |

Raw materials used in manufacturing during the year were $\$ 118,000$. Raw materials purchases during the year were:
a) $\$ 107,000$
b) $\$ 115,000$
c) $\$ 118,000$
d) $\$ 121,000$
6. Total manufacturing costs incurred do not include:
a) Direct materials used
b) Factory supplies used
c) Direct materials purchased
d) Indirect labor used
7. D Company reported the following information for the year:

| Ending work-in-process inventory | $\$ 4,000$ |
| :--- | ---: |
| Beginning work-in-process inventory | 3,000 |
| Factory overhead | 5,100 |
| Direct labor cost | 7,000 |
| Direct materials used | 5,000 |

Manufacturing costs added to work-in-process inventory were:
a) $\$ 12,000$
b) $\$ 16,100$
c) $\$ 13,600$
d) $\$ 17,100$

## Solutions to Practice Problems

## Practice Problem \#1

| Factory supplies | $\$ 7,000$ |
| :--- | ---: |
| Factory depreciation | 2,000 |
| Indirect labor | $\underline{23,000}$ |
| Total Overhead | $\$ 32,000$ |

## Practice Problem \#2

Direct labor
Manufacturing overhead
Total Conversion Cost
\$43,000
71,000
\$114,000

Total manufacturing cost 218,000
Beginning work-in-process inventory $\quad 16,000$

$$
234,000
$$

less: Ending work-in-process inventory
18,000
Cost of goods manufactured \$216,000

## Practice Problem \#5

Beginning raw materials inventory \$28,000
Direct materials purchases 72,000
Direct materials used $\quad \underline{86,000}$
Ending raw materials inventory \$14,000
Total manufacturing cost \$309,000
less: Direct materials used 86,000
Direct labor incurred $\quad \underline{112,000}$
Manufacturing overhead
\$111,000
Ending work-in-process inventory $\$ 25,000$
Cost of goods manufactured 307,000
less: Total manufacturing cost $\quad \underline{309,000}$
Beginning work-in-process inventory \$23,000

| Beginning finished goods inventory | $\$ 37,000$ |
| :--- | ---: |
| Cost of goods manufactured | 307,000 |
| less: Ending finished goods inventory | $\underline{55,000}$ |
| Cost of goods sold | $\$ 289,000$ |

## Practice Problem \#6

Schedule of Cost of Goods Manufactured
Beginning raw materials inventory ..... \$8,000
Direct materials purchases ..... 18,000
Raw materials available for use ..... 26,000
less: Ending raw materials inventory ..... 8,700
Direct materials used ..... 17,300
Direct labor incurred ..... 10,000
Manufacturing overhead ..... 15,000
Total manufacturing cost ..... 42,300
Beginning work-in-process inventory ..... 2,10044.400
less: Ending work-in-process inventory ..... 3,200
Cost of goods manufactured ..... \$41,200
Income Statement
Sales\$55,300
Cost of Goods Sold:
Beginning finished goods inventory ..... \$5,000
Cost of goods manufactured ..... 41,200Goods available for sale
less: Ending finished goods inventory ..... 5,70046,200
Cost of goods sold ..... 40,500
Gross Profit ..... 14,800
Selling and administrative expenses ..... 6,300
Net Income ..... \$8,500

## Solutions to True / False Problems

1. True
2. False - cost of goods manufactured are the costs added to finished goods inventory. Total manufacturing costs are the direct materials, direct labor and overhead added to work-in-process.
3. False - they are different statements.
4. 
5. 
6. 
7. 

## Solutions to Multiple Choice Questions

| 1. | D |
| :--- | :--- |
| 2. | B |
| 3. | C |
| 4. | C |
| 5. | D |
| 6. | C |
| 7. | D |

