

<u>Time</u>	<u>Activity</u>	<u>Presenter(s)</u>
8:00am – 8:45am	Arrival and Welcome	Norma Nerstron, Ph.D Jeffrey Clark David L. LaPorte, J.D. Karl Arriola, Ph.D
8:45am-9:00am	Introductions and Acknowledgments	Norma Nerstron, Ph.D Jeffrey Clark David L. LaPorte, J.D. Karl Arriola, Ph.D
9:00am-10:15am	Everything You Need To Know About ELDs The deadline for your fleet to be fully compliant with the ELD rule is right around the corner. Learn the ropes from professionals who have done it. Mitch Falat is a professional safety director who just fully implemented ELDs into a 500-unit fleet. Mitch will speak about the unexpected problems you will encounter and how to overcome them. Jeffrey Clark will discuss the ELD rule, including the common ELD violations and how to avoid them.	Mitchell Falat Jeffrey Clark
10:15am-10:30am	BREAK	
10:30am-12:00am	CSA/SMS BASIC Score Reduction Strategies One of the most vexing challenges for trucking companies is lowering those CSA/SMS BASIC scores. It's hard, but not impossible. Learn from the experts proven strategies to reduce your scores, including how to train your drivers to manage the roadside inspection process and avoid avoidable violations; how to on-board your drivers to avoid a new hire destroying your progress with one bad inspection, how to analyze and use your data in your safety program, and how to properly employ the DataQ process.	Jeffrey Clark Karl Arriola, Ph.D David L. LaPorte, J.D.
12:00pm-1:00pm	LUNCH	

1:00pm-1:45pm	<p>Surviving An FMCSA/IDOT Compliance Review Learn about the “Enhanced Investigative Techniques” now being employed by FMCSA and IDOT investigators from a former FMCSA investigator and Program Manager. Learn how to manage the investigation to ensure the best possible outcome for your company. Learn what your legal rights are both during and after the investigation.</p>	<p>Karl Arriola, Ph.D David L. LaPorte, J.D.</p>
1:45pm-2:30pm	<p>What to Do and Not Do in The Event of a Catastrophic Accident A fatal accident or a serious accident involving life-changing injuries is a trucking company’s worst nightmare and what safety professionals work hard to prevent – but it happens to the safest companies. You must be prepared and must have a plan and be knowledgeable about the process. Learn what to do and not do from an experienced trucking defense attorney with over 20 years of litigation experience, and from a trucking safety expert with courtroom expert witness experience.</p>	<p>David L. LaPorte, J.D. Jeffrey Clark</p>
2:30pm-2:45pm	BREAK	
2:45pm-3:15pm	<p>Company Policies – Do’s and Don’ts Everyone knows you should have company policies, some are even required by law. But what types of policies should your company have? What should be in those policies and, perhaps more importantly, what should NOT be the policies. Learn from the experts and what we see to be common mistakes in the company policies we come across.</p>	<p>Jeffrey Clark Karl Arriola, Ph.D David L. LaPorte, J.D.</p>
3:15pm-4:00pm	<p>Five Biggest Mistakes Trucking Companies Make David LaPorte has been working with trucking companies for more than 20 years, a during this time he has represented companies that are fabulously successful and also companies that have failed. Attorney LaPorte will share with you what he believes are the five biggest mistakes trucking companies make that hinder their success and often, unfortunately, lead to their demise.</p>	<p>David L. LaPorte, J.D.</p>
4:00pm-4:30pm	QUESTIONS AND ANSWERS	