# Sample Student

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## **Business Management**

### **EDUCATION**

Harper College, Palatine, IL Associate in Applied Science, Business Administration - Management

Expected May 20xx

### **Relevant Coursework**

Introduction to Business Organization Principles of Management Leadership Business Law Strategic Management Principles of Marketing

#### **SKILLS**

Microsoft Office: Word, Excel, PowerPoint, Access and Outlook Fluent in Spanish, Polish and English

### **EXPERIENCE**

Advantage Solutions, Glen Ellyn, IL

## **Customer Service Management Intern**

December 20xx to Present

- Inform customers of unit prices, shipping dates, and anticipated delays in timely manner
- Create ways to improve customer service results by researching, evaluating and redesigning processes and present ideas to team
- Determine amount of staff needed, set hours and assign specific responsibilities under supervision of department manager
- Manage inventory including ordering parts and equipment needed for department to ensure products readily available
- Compile customer feedback and create reports for management and provide analysis and solutions

Menards, Schaumburg, IL

## **Assistant Store Manager / Sales Associate**

September 20xx to December 20xx

- Assisted with scheduling sales team and performance reviews under manager supervision
- Gathered sales and profit information to create weekly reports and oversaw inventory maintenance
- Completed extensive training in areas of Building Materials and Hardware and Electrical in order to answer guest questions efficiently and helped with home improvement plans
- Provided quick and accurate checkout services to customers at register

### **ACTIVITIES**

Harper College, Palatine, IL Business & Entrepreneurship Club

September 20xx to Present