

Transfer Guide

Harper College - A.A.S. Management Saint Mary's University Program: B.A.Human Resource Management Effective date: Fall 2012 - Winona Campus

Harper College Course Requirements

Course No.	Course Title	Credits	SMU Equivalent
ENG 101	English Composition 1	3	E 120 (skills)
SPE 101	Fundamentals of speech Communications	3	TA 101
POLS-PSYC-SOCS	Social science -general education course	3	HS
HIST XXXX	History - Humanities - general education	3	СТ
MTH 150	Business Math	3	M 100
ENGL XXXX	English - Literature- general education course	3	LI
ACC 101	Introduction to Financial Accounting	4	AC 223
MGT 111	Introduction to Business Organization	3	
MGT 160	Principles of Supervision	3	
ACC 102	Introduction to Managerial Accounting	3	AC 222
CIS 101	Introduction to Computer Information	3	
MGT 270	Principles of Management	3	MG 219
PSY 245	Industrial/Organizational Psychology	3	
ACC 211	Business Law		BU 312
ECO 200	Introduction to Economics	3	EC 261 (HS)
MKT 245	Principles of Marketing	3	MK 217
MGT 218	Introduction to Finance	3	
MGT 291	Problems in Management and Supervision	3	
MGT XXX	Management or Accounting Electives	9	
	Possible Total credits	61	

Courses Needed at Saint Mary's University

Course No.	Course Title	Credits
AR -MU - TA	Art, Music, or Theatre - general eduction	3
	course	
B-C-P XXX	Biology, Chemistry, or Pysics general education	6
	course	
TH- XXX	Faith Traditions 1 course	3
тн ххх	Faith Traditions 2 course	3
LCT 375	Global Issues	3
LCT 475	Capstone	3
M 145	Finite Math	3
PH 362	Business Ethics (MT)	3
BU 215	Business Statisitics (QS)	3
EC 262	Principles of Macroeconomics	3
BU 285	International Business Environment	3
BU 341	Corporate Finance	3
BU 452	Strategic Management	3
MG 335	Organizational Behavior	3
MG 336	Human Resource Management	3
MG 409	Production Management	3
MG XXX	Management Electives	6
XX XXX	Upper Division Electives	15
	SMU Credits	72

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Harper College Course Requirements

Course Title	Credits	SMU Equivalent
English Composition 1	3	E 120 (skills)
Fundamentals of speech Communications	3	TA 101
Introduction to Psychology	3	PY 111 (HS)
History - Humanities - general education	3	(CT)
Business Math	3	M 100
Industrial/Organizational Psychology	3	
Introduction to Financial Accounting	4	AC 223
Introduction to Managerial Accounting	3	
Business Law 1	3	BU 312
Introduction to Managerial Accounting	3	AC 222
Introduction to Computer Information	3	
Systems		
Microeconomics	3	EC 261 (HS)
Introduction to Business Organization	3	
Principles of Management		MG 219
Principles of Marketing	3	MK 217
Marketing Electives	21	
Possible Total credits	64	
	English Composition 1 Fundamentals of speech Communications Introduction to Psychology History - Humanities - general education Business Math Industrial/Organizational Psychology Introduction to Financial Accounting Introduction to Managerial Accounting Business Law 1 Introduction to Managerial Accounting Introduction to Computer Information Systems Microeconomics Introduction to Business Organization Principles of Management Principles of Marketing Marketing Electives	English Composition 13Fundamentals of speech Communications3Introduction to Psychology3History - Humanities - general education3Business Math3Industrial/Organizational Psychology3Introduction to Financial Accounting4Introduction to Financial Accounting3Business Law 13Introduction to Managerial Accounting3Introduction to Computer Information3Systems3Microeconomics3Introduction to Business Organization3Principles of Management3Principles of Marketing3Marketing Electives21

Transfer Guide

Harper College - A.A.S. Marketing Saint Mary's University Program: B.A.Marketing Effective date: Fall 2012 - Winona Campus

Courses Needed at Saint Mary's University

Course No.	se No. Course Title	
AR -MU - TA Art, Music, or Theatre - general eduction		3
	course	
B-C-P XXX	Biology, Chemistry, or Pysics general education	6
	course	
ENGL XXXX	English - Literature- general education course	3
TH- XXX	Faith Traditions 1 course	3
TH XXX	Faith Traditions 2 course	3
LCT 375	Global Issues	3
LCT 475	Capstone	3
M 145	Finite Math	3
BU 215	Business Statisitics (QS)	3
PH 362	Business Ethics (MT)	3
EC 262	Principles of Macroeconomics	3
BU 285	International Business Environment	3
BU 341	Corporate Finance	3
BU 452	Strategic Management	3
MK 371	Professional Selling and Sales Management	3
MK 372	Advertising and Promotion	3
MK 411	Marketing Research	3
MK 434	Marketing Management	3
MK XXX	Marketing Electives	3
XX XXX	Upper Division Electives	15
	SMU Credits	75

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