

Transfer Guide

Harper College - A.A.S. Management Saint Mary's University Program: B.A.Human Resource Management Effective date: Fall 2012 - Winona Campus

Harper College Course Requirements

| Course No. | Course Title | Credits | SMU Equivalent |
|----------------|--|---------|----------------|
| ENG 101 | English Composition 1 | 3 | E 120 (skills) |
| SPE 101 | Fundamentals of speech Communications | 3 | TA 101 |
| POLS-PSYC-SOCS | Social science -general education course | 3 | HS |
| HIST XXXX | History - Humanities - general education | 3 | СТ |
| MTH 150 | Business Math | 3 | M 100 |
| ENGL XXXX | English - Literature- general education course | 3 | LI |
| ACC 101 | Introduction to Financial Accounting | 4 | AC 223 |
| MGT 111 | Introduction to Business Organization | 3 | |
| MGT 160 | Principles of Supervision | 3 | |
| ACC 102 | Introduction to Managerial Accounting | 3 | AC 222 |
| CIS 101 | Introduction to Computer Information | 3 | |
| MGT 270 | Principles of Management | 3 | MG 219 |
| PSY 245 | Industrial/Organizational Psychology | 3 | |
| ACC 211 | Business Law | | BU 312 |
| ECO 200 | Introduction to Economics | 3 | EC 261 (HS) |
| MKT 245 | Principles of Marketing | 3 | MK 217 |
| MGT 218 | Introduction to Finance | 3 | |
| MGT 291 | Problems in Management and Supervision | 3 | |
| MGT XXX | Management or Accounting Electives | 9 | |
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| | | | |
| | Possible Total credits | 61 | |
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Courses Needed at Saint Mary's University

| Course No. | Course Title | Credits |
|-------------|---|---------|
| AR -MU - TA | Art, Music, or Theatre - general eduction | 3 |
| | course | |
| B-C-P XXX | Biology, Chemistry, or Pysics general education | 6 |
| | course | |
| TH- XXX | Faith Traditions 1 course | 3 |
| тн ххх | Faith Traditions 2 course | 3 |
| LCT 375 | Global Issues | 3 |
| LCT 475 | Capstone | 3 |
| M 145 | Finite Math | 3 |
| PH 362 | Business Ethics (MT) | 3 |
| BU 215 | Business Statisitics (QS) | 3 |
| EC 262 | Principles of Macroeconomics | 3 |
| BU 285 | International Business Environment | 3 |
| BU 341 | Corporate Finance | 3 |
| BU 452 | Strategic Management | 3 |
| MG 335 | Organizational Behavior | 3 |
| MG 336 | Human Resource Management | 3 |
| MG 409 | Production Management | 3 |
| MG XXX | Management Electives | 6 |
| XX XXX | Upper Division Electives | 15 |
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| | | |
| | SMU Credits | 72 |
| | | |

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Harper College Course Requirements

| Course Title | Credits | SMU Equivalent |
|--|---|--|
| English Composition 1 | 3 | E 120 (skills) |
| Fundamentals of speech Communications | 3 | TA 101 |
| Introduction to Psychology | 3 | PY 111 (HS) |
| History - Humanities - general education | 3 | (CT) |
| Business Math | 3 | M 100 |
| Industrial/Organizational Psychology | 3 | |
| Introduction to Financial Accounting | 4 | AC 223 |
| Introduction to Managerial Accounting | 3 | |
| Business Law 1 | 3 | BU 312 |
| Introduction to Managerial Accounting | 3 | AC 222 |
| Introduction to Computer Information | 3 | |
| Systems | | |
| Microeconomics | 3 | EC 261 (HS) |
| Introduction to Business Organization | 3 | |
| Principles of Management | | MG 219 |
| Principles of Marketing | 3 | MK 217 |
| Marketing Electives | 21 | |
| | | |
| | | |
| | | |
| Possible Total credits | 64 | |
| | English Composition 1 Fundamentals of speech Communications Introduction to Psychology History - Humanities - general education Business Math Industrial/Organizational Psychology Introduction to Financial Accounting Introduction to Managerial Accounting Business Law 1 Introduction to Managerial Accounting Introduction to Computer Information Systems Microeconomics Introduction to Business Organization Principles of Management Principles of Marketing Marketing Electives | English Composition 13Fundamentals of speech Communications3Introduction to Psychology3History - Humanities - general education3Business Math3Industrial/Organizational Psychology3Introduction to Financial Accounting4Introduction to Financial Accounting3Business Law 13Introduction to Managerial Accounting3Introduction to Computer Information3Systems3Microeconomics3Introduction to Business Organization3Principles of Management3Principles of Marketing3Marketing Electives21 |

Transfer Guide

Harper College - A.A.S. Marketing Saint Mary's University Program: B.A.Marketing Effective date: Fall 2012 - Winona Campus

Courses Needed at Saint Mary's University

| Course No. | se No. Course Title | |
|---|---|----|
| AR -MU - TA Art, Music, or Theatre - general eduction | | 3 |
| | course | |
| B-C-P XXX | Biology, Chemistry, or Pysics general education | 6 |
| | course | |
| ENGL XXXX | English - Literature- general education course | 3 |
| TH- XXX | Faith Traditions 1 course | 3 |
| TH XXX | Faith Traditions 2 course | 3 |
| LCT 375 | Global Issues | 3 |
| LCT 475 | Capstone | 3 |
| M 145 | Finite Math | 3 |
| BU 215 | Business Statisitics (QS) | 3 |
| PH 362 | Business Ethics (MT) | 3 |
| EC 262 | Principles of Macroeconomics | 3 |
| BU 285 | International Business Environment | 3 |
| BU 341 | Corporate Finance | 3 |
| BU 452 | Strategic Management | 3 |
| MK 371 | Professional Selling and Sales Management | 3 |
| MK 372 | Advertising and Promotion | 3 |
| MK 411 | Marketing Research | 3 |
| MK 434 | Marketing Management | 3 |
| MK XXX | Marketing Electives | 3 |
| XX XXX | Upper Division Electives | 15 |
| | SMU Credits | 75 |
| | | |

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